

# INDO-LATAM

## CONNECT Virtual Pharma BSM

23-27 February 2021



**FORMULATIONS**



**PHARMA INGREDIENTS**



**VACCINES**



**BIO PHARMACEUTICALS**



**ALTERNATIVE MEDICINES**



**MEDICAL APPLIANCES / PPE KITS**



**ANALYTICAL / CONSULTING SERVICES**



**CONTRACT SERVICES**

Register :  
[india.pharmexcil.expoplatform.com](http://india.pharmexcil.expoplatform.com)



Ministry of Commerce & Industry  
Government of India



Economic Diplomacy & States Division  
Ministry of External Affairs  
Government of India

intends to discover potential business opportunities for Indian pharma & allied industries in Latin America region.

## India - Pharmacy of the World

- India provides generic medicines to 206 destinations.
  - India is 3rd Largest exporter of formulations by volume & 10th by value.
  - 9 out of top 25 Global Generic companies are from India.
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- Meets over 40% of generic demand in the USA and 25% of medicine in the UK.
  - Over 55% pharma exports are to highly regulated markets.
  - 90% of WHO Pre Qualified API's are sourced from India.
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- Houses highest no.of USFDA approved facilities outside USA.
  - Over 600 facilities in India is USFDA & EUGMP complied.
  - 5000+ ANDAs Market Authorizations granted to Indian made generics.

## Powerhouse of Vaccine Manufacturing

- India is world's largest vaccine manufacturer.
- Meets over 60% of WHO vaccine demand.
- India is nursing the Neighbourhood and Supports global vaccination drive for Covid pandemic.
- India's 'Vaccine Maitri' for Global Solidarity.

## India's Pharma industry valued at US \$ 43 billion

India's exports of pharmaceuticals amounted to USD 20.58 BN with a growth rate of 7.57% during FY 2019-20 and is expected to cross USD 25 billion during FY 2020-21.

**Region wise India's pharma exports in 2019-20**

Region	Million US \$	% Contbn
North America	7074.03	34.36
Africa	3513.64	17.07
EU	3140.43	15.26
LAC	1341.37	6.52
Asean	1292.16	6.28
Middle East	1068.5	5.19
CIS	905.18	4.40
South Asia	873.15	4.24
Asia (Excluding Middle East)	773.5	3.76
Others	604.22	2.94
<b>Grand Total</b>	<b>20586.19</b>	<b>100</b>

# Indian pharmaceuticals exports to Latin America amounted to USD 1341.37 million during FY -20 and is an important destination for Indian pharma.

India's Pharma Exports in 2019-20 (US \$ mn)

BRAZIL	473.10
MEXICO	159.96
CHILE	112.33
COLOMBIA	96.32
PERU	83.16
GUATEMALA	53.09
BOLIVIA	26.17
HONDURAS	23.96
EL SALVADOR	20.62
PANAMA REPUBLIC	11.86
<b>Grand Total (LAC)</b>	<b>1341.37</b>

**PHARMEXCIL** is the nodal agency to represent India's pharmaceutical & allied products in the global arena.

With over 4000 members, Pharmexcil is mandated to help them achieve excellence in exports and facilitate overseas buyers to find suitable trade partners from the Indian pharma industry.

Pharmexcil acts as a single contact point for the overseas buyers to reach Indian pharma industry.

## INDO-LATAM



## KEY FEATURES

- Participate from anywhere any time using web browsers and smart phones, on iOS and android.
- Artificial Intelligence-driven matchmaking for buyers (pre-scheduled/ approved meetings).
- Availability of company and product videos to enhance the experience of buying/sourcing.
- Chat and video conferencing facility to help easy interactions.
- Private meeting rooms, personalized schedules and Mobile App support.
- Products displayed with detailed specifications to facilitate sourcing.
- Data security ensured on the online platform for buyers and exhibitors for meetings and chats.

### CONTACT US

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## SUPPORTING PARTNERS



द्विपक्षीय दूरदर्शन केंद्र  
के दूरदर्शन के इन्टरनेट



Cámara Chileno-India de Comercio